



CISCO



# Why Video?...is not about us

Alonso Ramirez P. | SE TelePresence & Video





# Video como plataforma de Negocios

## Agenda

**Video** | Explosión de Video! - Video en Todos Lados

**Colaboración** | Colaboración Visual – Próxima Face de la Colaboración

**Cisco** | Cisco Business Video – El Portfolio más completo



Video... no es una moda... es REAL!



25 Billones  
de Videos  
en Agosto  
2009



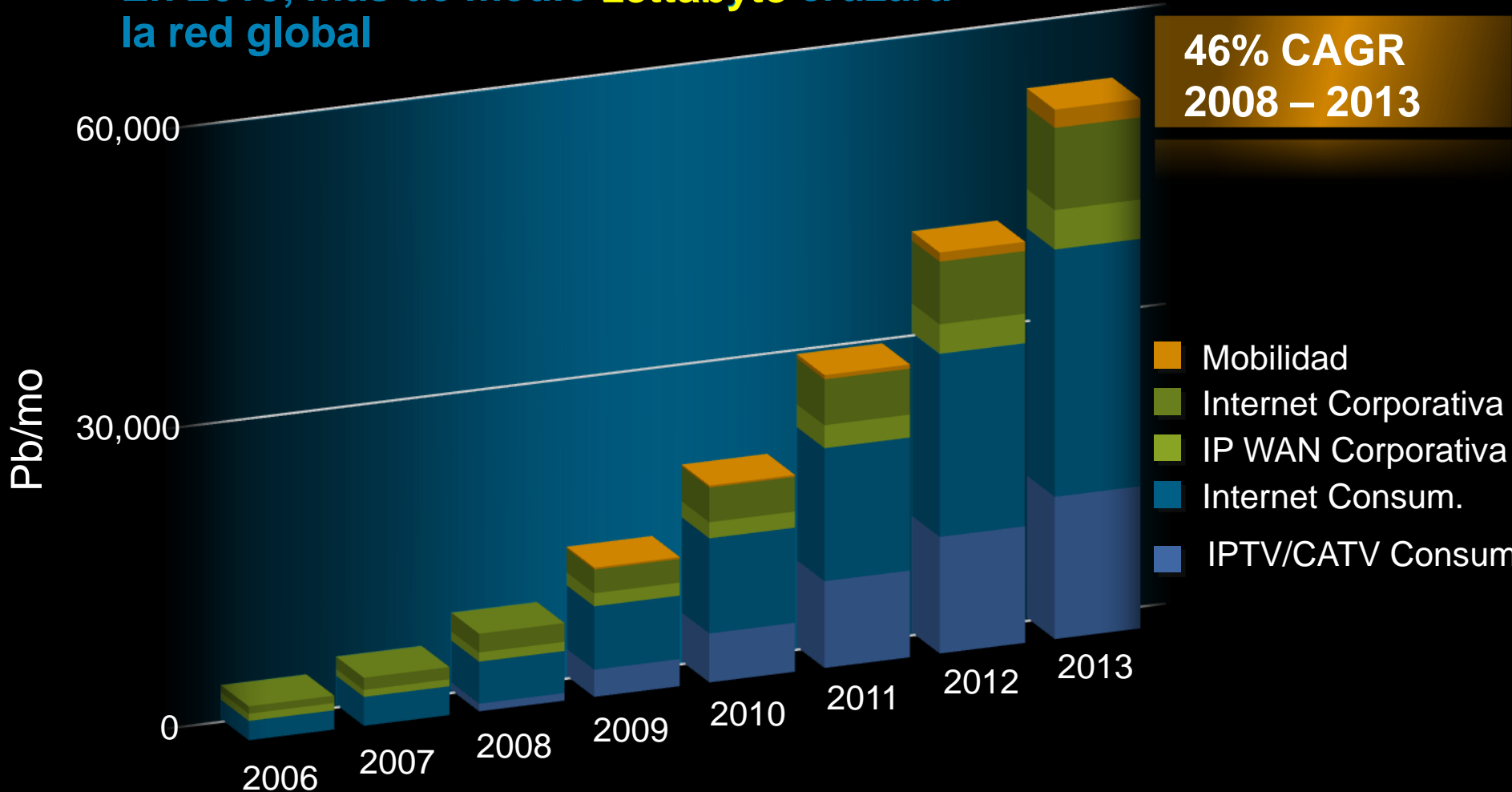
1 billion views per day!

9 DE OCTUBRE DE 2009

y solo en USA...

# Crecimiento del Tráfico IP Global

El tráfico IP crecerá 5 veces entre 2008 y 2013  
En 2013, más de medio **zettabyte** cruzará  
la red global



Source: Cisco Visual Networking Index — Forecast, 2008 – 2013



# The Zettabyte Scale

## 1 Byte

## 1 Petabyte

1,000 Terabytes or  
250,000 DVDs

## 1 Kilobyte

1,000 Bytes

## 1 Exabyte

1,000 Petabytes or  
250 million DVDs

## 1 Megabyte

1,000 Kilobytes

## 1 Zettabyte

1,000 Exabytes or  
250 billion DVDs

## 1 Gigabyte

1,000 Megabytes

## 1 Yottabyte

1,000 Zettabytes or  
250 trillion DVDs

## 1 Terabyte

1,000 Gigabytes

## 200 Terabytes

Una biblioteca digital de todos los libros escritos en cualquier idioma

## 100 Petabytes

La cantidad de información generada en un solo minuto por el nuevo colisionador de partículas de CERN

## 5 Exabytes

Una transcripción de todas las palabras habladas

## 100 Exabytes

Una grabación en video de todas las reuniones que se realizaron este año en todo el mundo

## 150 Exabytes

La cantidad de información que atravesó internet desde su creación

## 175 Exabytes

La cantidad de información que atravesará internet en 2010

## 66 Zettabytes

La cantidad de información visual transportada entre los ojos y el cerebro por toda la raza humana en un año

## 20 Yottabytes

Una imagen holográfica de la superficie de la tierra



# ...empujado por el Video

Tipo de  
Tráfico Dominante

1995: la Web supera a Gopher, FTP

2000: Peer-to-Peer supera a la Web

2013: Contenido de Video supera a Peer-to-Peer

2025: Comunicación de Video supera al Contenido de Video

Gopher, FTP



1993-1995

WWW



1995-2000

P2P



2000-2013

Contenido de Video

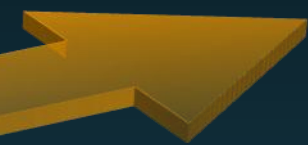
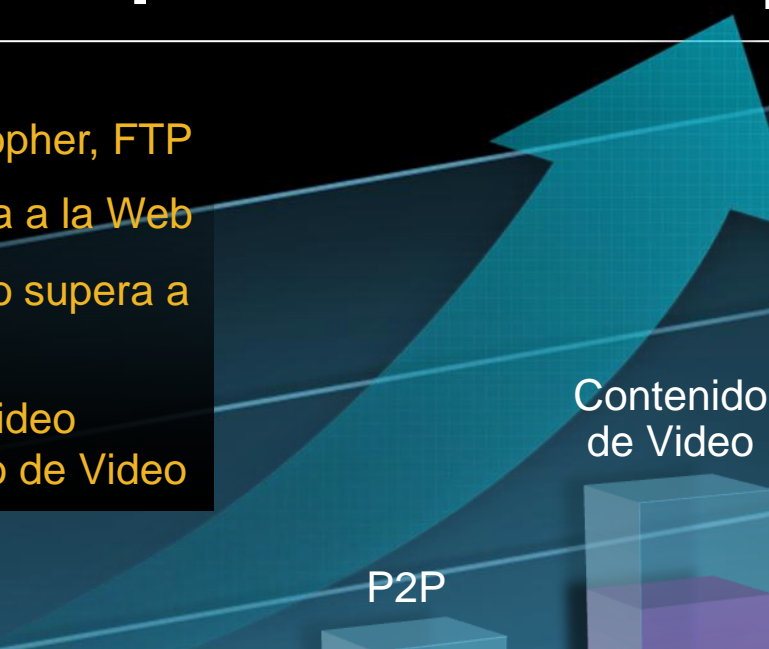


2013-2025

Comunicación de Video



2025+



# Video

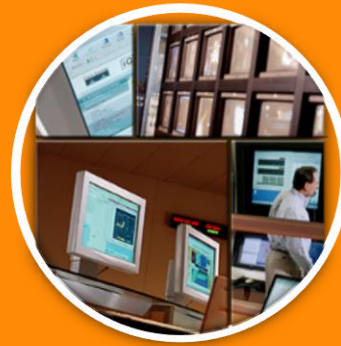
## Tendencias Tecnológicas Clave



De Video  
SD a HD



Explosión de  
Originadores  
y productores  
de Contenido



Integración



Acceso  
Universal

Video





Vivimos

Trabajamos

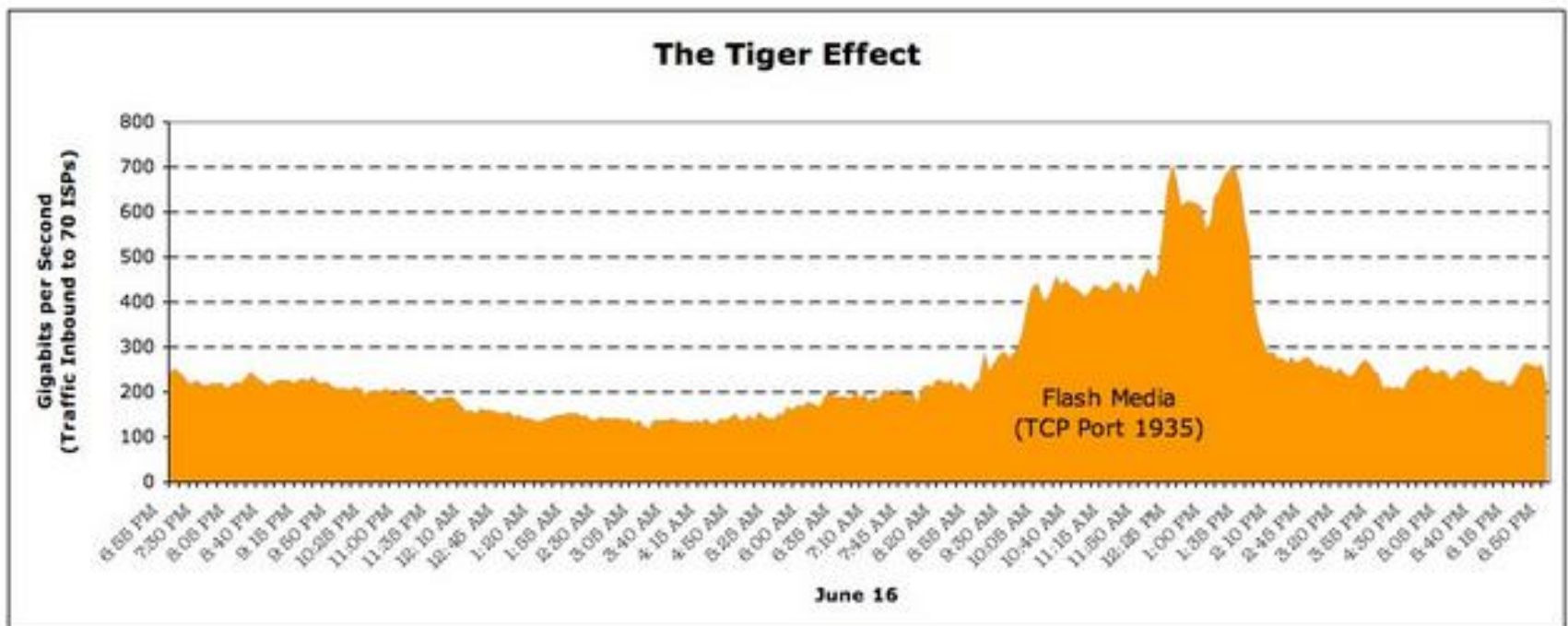
Jugamos

Aprendemos

El Video **Todo!** Cambia...

# The Tiger Effect

16 de Junio de 2008, US Open



It turns out that the U.S. Open played at Torrey Pines yesterday generated one of the larger Internet-wide flash crowds this year. Traffic dipped and peaked corresponding to Tiger's initial misses and subsequent spectacular comeback as millions of office bound fans tuned in to the live NBC and ESPN coverage.

<http://asert.arbornetworks.com/2008/06/the-tiger-effect/>



REPUBLIC OF SOUTH AFRICA

# SOUTH AFRICA 2010

Ke Nako. Celebrate Africa's Humanity™



# Apple iPhone 4, FaceTime y iMovie



HD video recording

720p at 30 fps

Tap to focus video

Built-in video editing

One click sharing

LED Flash

gdgt



# Efectos del Video en la Red

## Evolution of Dance - By Judson Laipply

judsonlaipply 3 videos



Inspirational  
Comedian  
Judson Laipply  
The Evolution of  
Dance

0:01 / 6:01 360p      156,225,525

## Evolution of Dance

Desde: Diciembre de 2006

Veces que se vio: 156 millones

## Shakira – Waka Waka

Desde: Julio de 2010

Veces que se vio: +232 millones

360p: 20 MBytes

1080p: 100 MBytes

Settings  
1080p HD  
720p HD  
480p  
360p

232,422,359



**It's not about us...**

# COLLABORATION NETWORKS



will be to enterprises  
what **social networks** are to consumers



# Collaboration will be all about the **USEREXPERIENCE**

any Media...

any Application...

any Device, Client, Platform...

any Time, Anywhere...

any Consumption Model...



# Changing the Way We Work



Expanding Collaboration to include Broader, Richer Interactions

# Cisco Collaboration Portfolio





**TANDBERG**



**CISCO**

# Pervasive Video

Make Video as Easy, Pervasive and Robust as Voice, Text



- Video as an integral part of architecture
- Solutions for every scenario (applications, endpoints, media services)
- Optimized experience for each participant regardless of device
- Built-in scalability, security, QoS



# Cisco TelePresence

**Cisco TelePresence** es el motor de la nueva forma de trabajar, donde todo el mundo, en todas partes puede ser más productivo, a través de la colaboración visual.



# La Promesa de Cisco TelePresence



## Calidad

- Natural communication
- High definition
- Face-to-face, in person experience
- Low latency
- Wideband audio



## Simplicidad

- One button to push
- Continuous presence
- Intuitive controls
- Integrated scheduling
- Ad hoc flexibility



## Confiabilidad

- Low TCO
- Standards based
- Investment protection
- Scalability



## Colaboración

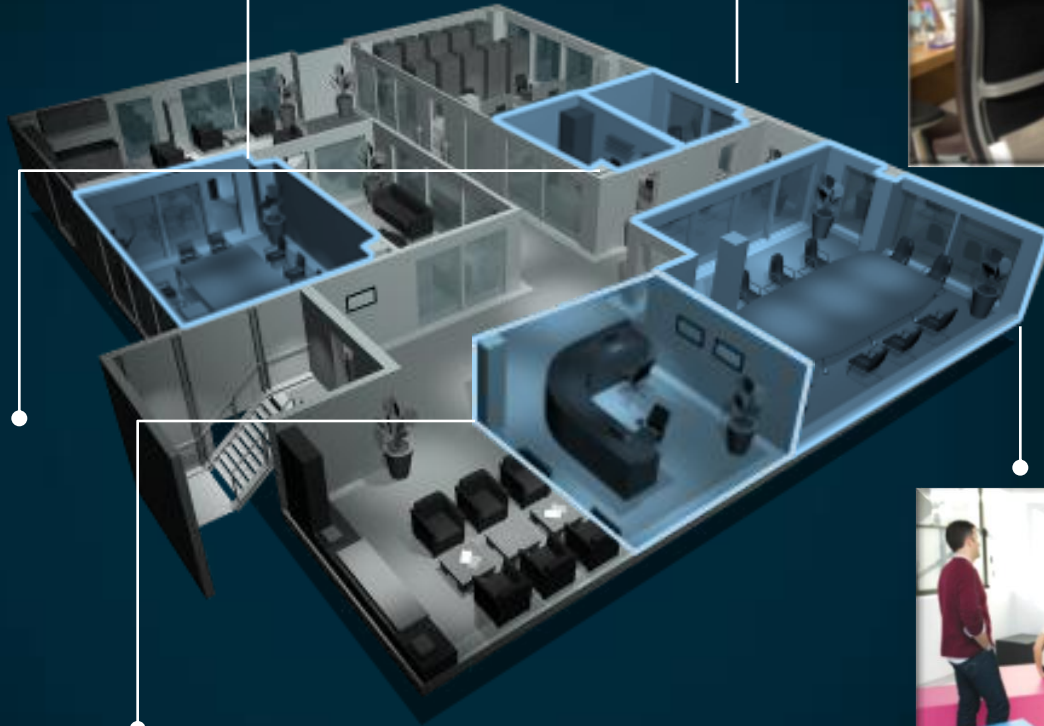
- Interoperability
- Webex, DMS, IPC, Customer Care integration
- Intercompany
- New experiences
- Doing more, better

# El Video En Su Organización



## IMMERSIVE

Virtual meetings to strengthen relationships and finalize decisions with executives from around the globe



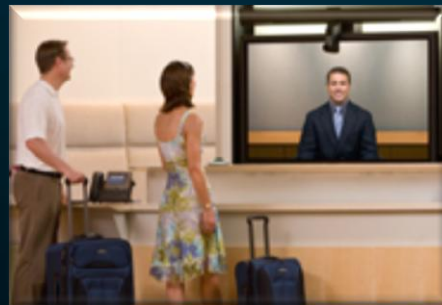
## EXECUTIVE OFFICE

Manage by “walking around” right from your desk



## DESKTOP

Daily video that integrates with existing business tools



## LOBBY AMBASSADOR

Meet and greet visitors from thousands of miles away.



## ACTIVE COLLABORATION ROOM

Bring teams together into a virtual meeting room. React, plan, and create at a moment's notice

# ... y fuera de ella

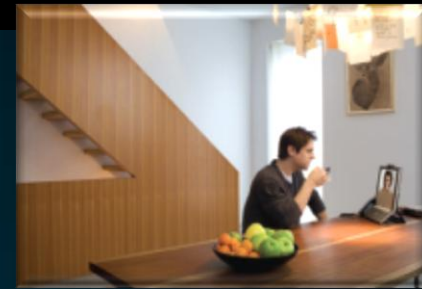


**CUSTOMER CARE**  
Reach subject matter experts on demand



## HOME OFFICE

Productivity has no boundaries, whether in the office or working from home



## ANYWHERE

Mobile solutions for mobile people.  
Webex Exchange.  
HD Recording Studio.



## INDUSTRY

Reach suppliers on the manufacturing floor, technicians on site, and emergency responders in the field



# Home TelePresence esta aqui!!!





# The Global NREN TelePresence Community

- Universities worldwide are using NRENs to enable TelePresence
- The Internet2/NLR Cisco TelePresence Exchange serves:
  - more than 100 Cisco TelePresence systems
  - universities in 15 U.S. states and 14 other countries
- Internet2 and NLR plan to work together to further develop this exchange to expand its capabilities

*“As more people and institutions are on the TelePresence network, the more valuable it becomes for all members of the community.”*

*- Grover Browning, NLR Director of Engineering and Operations.*



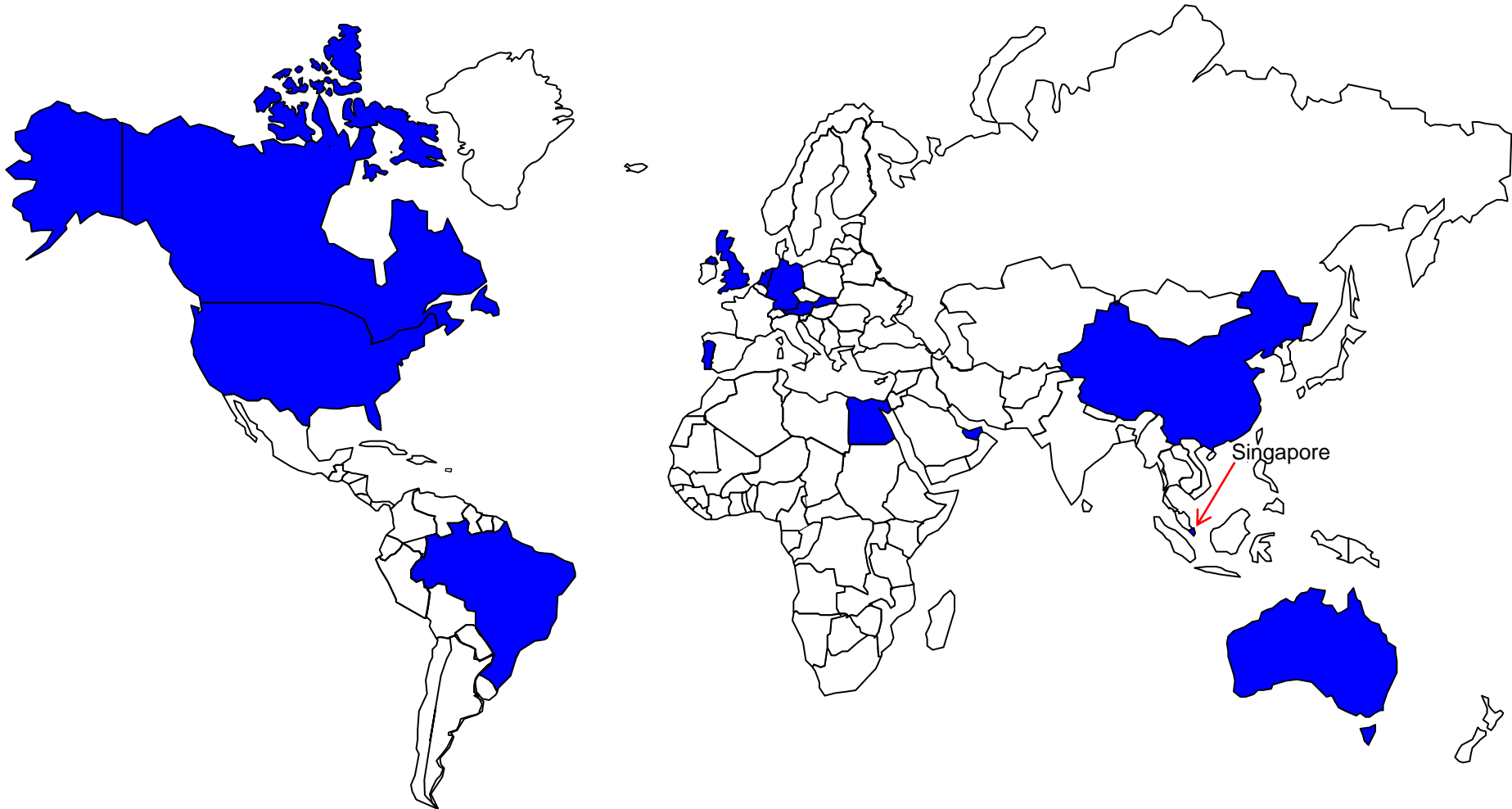
# The Global NREN TelePresence Community

Baylor University  
California State University System  
CENIC (California State R&E Network)  
City of Boston  
City of Cambridge  
Cisco Center for Excellence  
Cornell University  
Duke University  
Florida International University  
Fresno, CA Unified School District  
Fryeburg Academy  
Garden Grove, CA Unified School District  
George Mason University  
Georgia Tech University  
Harvard University  
Indiana University  
Johns Hopkins University  
Long Beach, CA Unified School District  
Madison Area Technical College  
Massachusetts Institute of Technology (MIT)  
National Lambda Rail  
New York University (NYU)  
North Carolina State University  
Oakland, CA Unified School District  
Paradise Valley Unified School District  
Pennsylvania State University  
Pittsburgh Supercomputing Center  
Purdue University  
Rice University  
Riverstone Energy  
Smithsonian Institution  
Stanford University  
Towson University  
University of California, Berkeley  
University of California, Irvine  
University of California, Los Angeles  
University of California, San Diego

University Of Colorado  
University of Denver  
University of Illinois Chicago  
University of North Carolina Chapel Hill  
University of Maine  
University of Michigan  
University of Missouri  
University of South Carolina  
University of Southern California  
University of Texas  
University of West Virginia  
University of Wisconsin  
US National Science Foundation  
Virginia Tech  
Wake Forest University  
University of Melbourne (Australia)  
University New South Wales (Australia)  
University of Southern Queensland (Australia)  
University of Queensland (Australia)  
Vienna University of Economics (Austria)  
Universidade Candido Mendes (Brazil)  
University of Manitoba (Canada)  
Peking University (China)  
People's University (China)  
Zhongshan University (China)  
Bibliotheca Alexandrina (Egypt)  
Fraunhofer Institute (Germany)  
NATO C3 Agency (Netherlands)  
Stenden University (Netherlands)  
Museu do Design e da Moda (Portugal)  
Technical University of Kosice (Slovakia)  
Slovak University of Technology (Slovakia)  
University of the Arts (United Kingdom)  
University of Warwick (United Kingdom)  
National University Singapore (Singapore)  
American University of Dubai (UAE)

**Most universities and university systems listed above have multiple TelePresence units.**

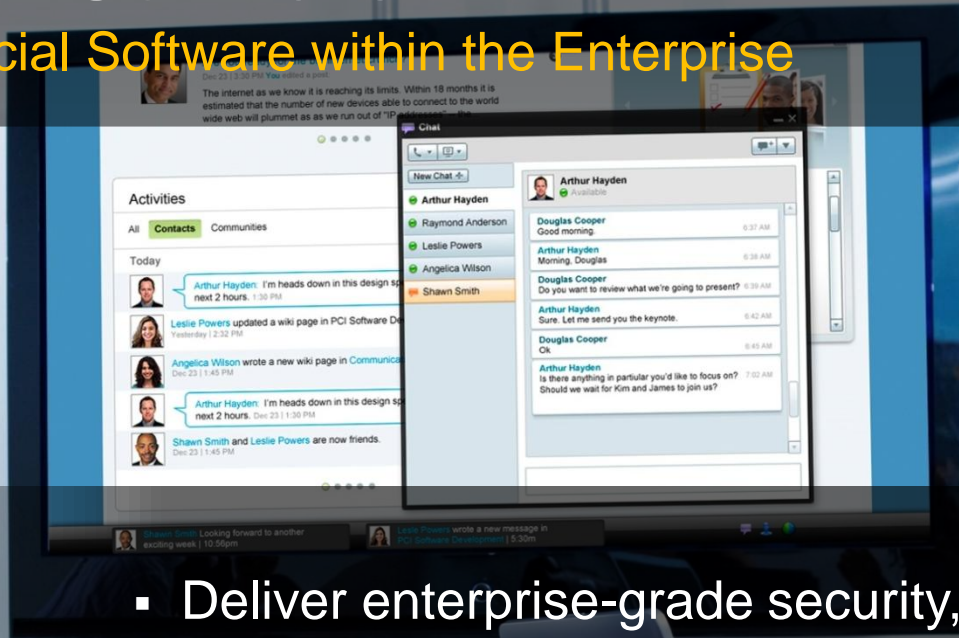
# TelePresence in Education





# Enterprise Social Software

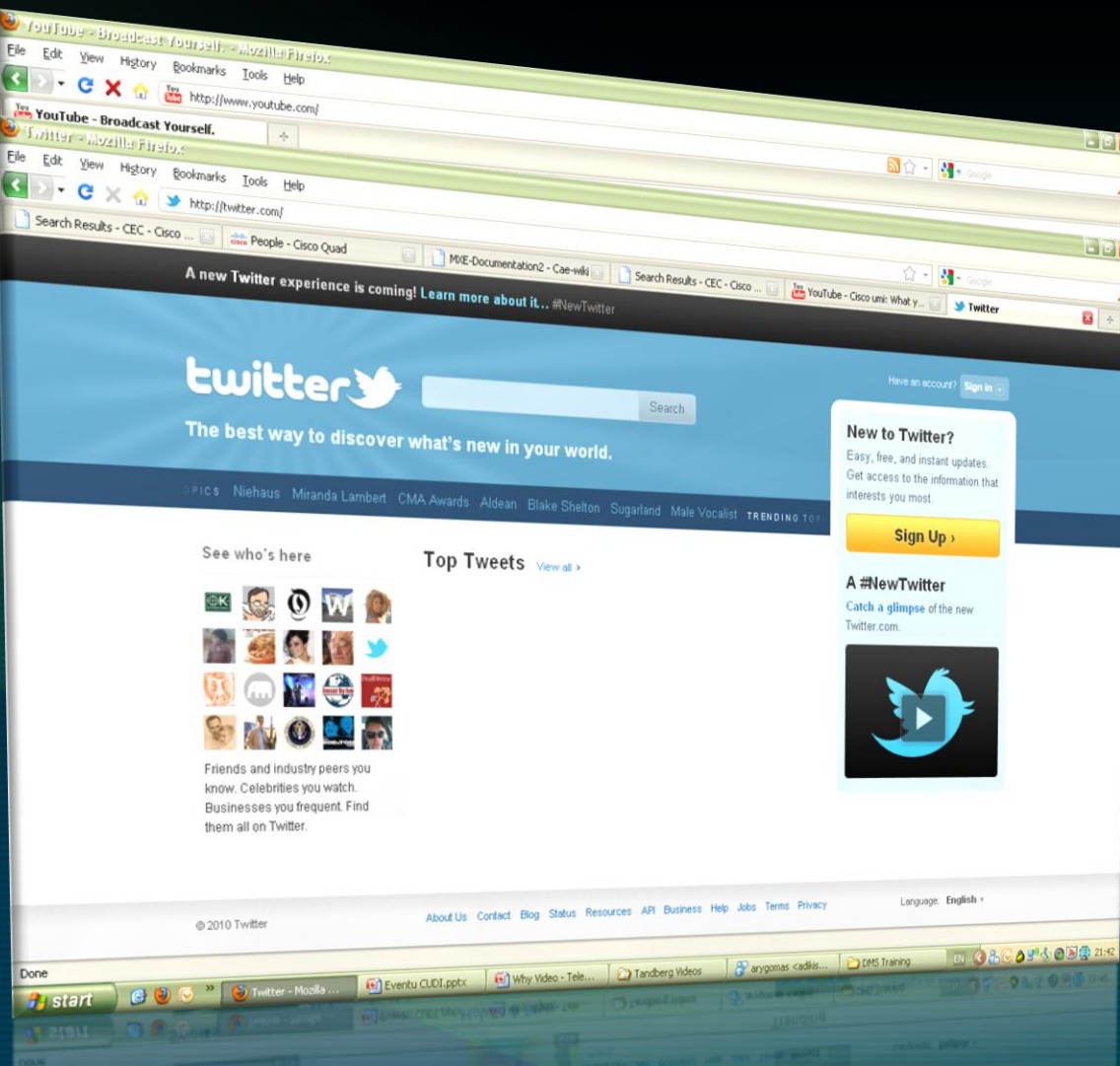
Harness the Power of Social Software within the Enterprise



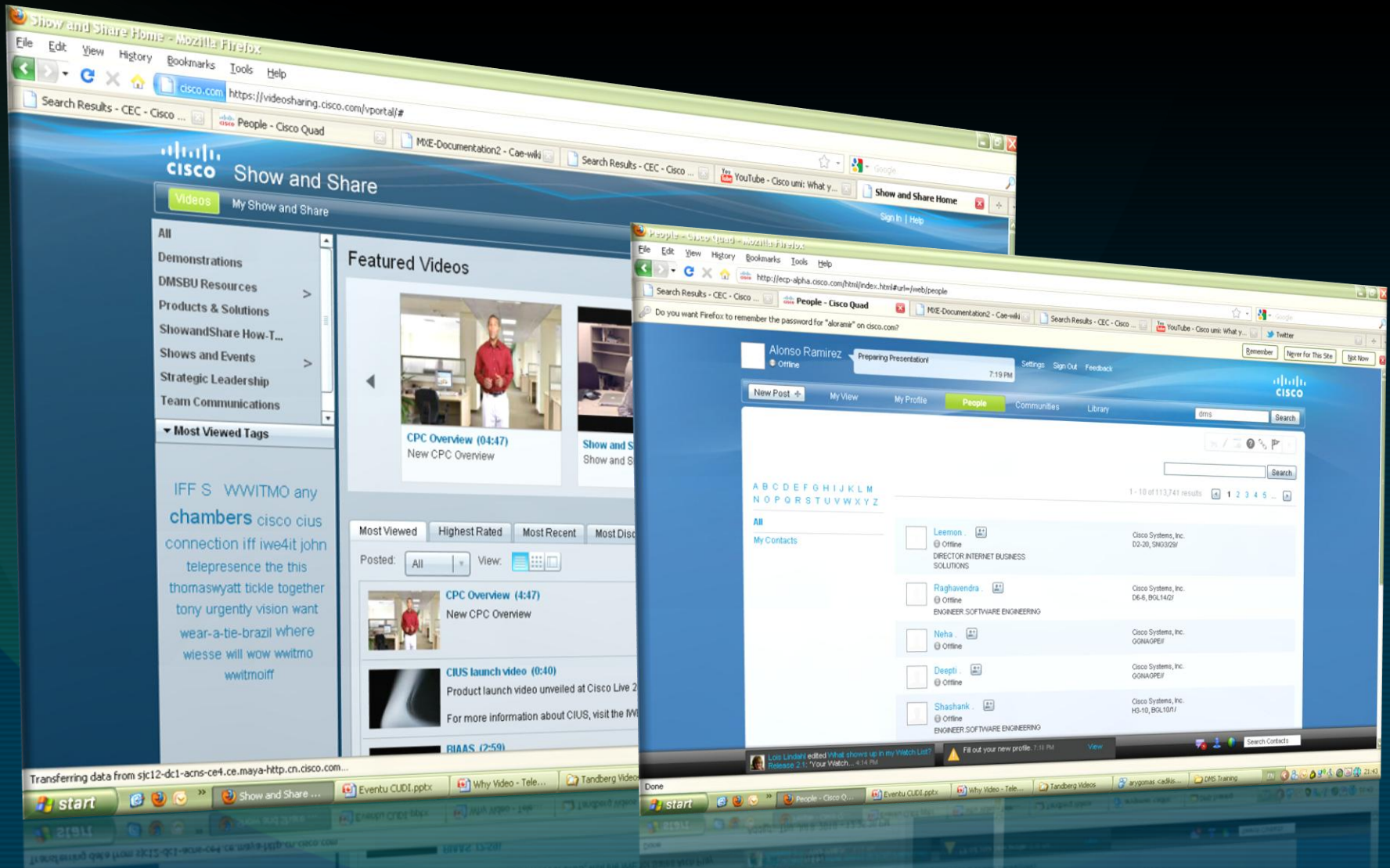
- Deliver enterprise-grade security, policy and scalability
- Converge UC, social and video capabilities
- Pre-integrate & interoperate with existing collaboration and consumer social tools
- Enable personalized user experience
- Easily create, upload, share and search any content including video



# YouTube, Twitter



# Cisco Quad, Show and Share



# Una nueva era en Digital Signage

## Cisco Digital Media Suite



← **Baggage Reclaim**  
**Way Out**

**International Arrivals**

**Information**

**International Departures**

**Domestic Gates**  
**10-16**

↑

Flight	Destination	Time	Status
YY 842	Sydney	08:00 08:05	Departed
DL 4918	Brisbane MEL	08:00 08:05	Departed
QF 700	Perth	08:00 08:05	Departed
DL 4302	Port Lincoln	07:58 08:40	On to Gate
QF 2008	Olympic Dam	07:58 08:45	On to Gate
QF 702	Sydney	07:58 08:45	On to Gate
DL 280	Melbourne	07:58 08:15	On to Gate
DL 4791	Kingarilla	07:58 08:45	On to Gate
DL 4790	Gladstone	07:58 08:45	On to Gate
QF 982	Melbourne	07:58 07:55	On to Gate
QF 982	Sydney	07:58 08:00	On to Gate
QF 740	Sydney	08:00 07:45	On to Gate

Flight	Destination	Time	Status
QF 754	Darwin	09:40 09:20	21
JL 791	Sydney	08:45 08:15	23
DL 4517	Mount Gambier	08:50 08:20	19
DL 4302	Port Lincoln	09:00 08:40	19
DL 4111	Sydney	09:00 08:20	14
QF 976	Melbourne	09:10 08:20	28
DL 1391	Brisbane	09:20 08:50	18
DL 4793	Kingarilla	09:25 08:55	10
QF 728	Sydney	09:30 09:10	21
DL 2154	Melbourne	09:35 09:05	12
QF 723	Alice Springs	09:45 08:25	21
DL 1763	Brisbane	09:55 08:25	28
DL 4503	Wyalapa	09:55 08:45	18

Flight	Destination	Time	Status
QF 679	Melbourne	09:15 08:05	Landed
QF 682	Sydney	09:40 08:05	Landed
JL 774	Melbourne	07:20 07:20	28
QF 702	Goldens	07:25 07:15	28
QF 679	Sydney	07:54 07:54	28
QF 671	Melbourne	08:00 08:00	21
DL 211	Melbourne	08:00 08:00	14
QF 762	Sydney	08:15 08:15	28
DL 402	Sydney	08:20 08:00	10
DL 4702	Kingarilla	08:25 08:00	11A
DL 1304	Brisbane	08:30 08:00	18
DL 4302	Port Lincoln	08:35 08:00	11A
QF 679	Melbourne	08:50 08:00	21

Flight	Destination	Time	Status
DL 913	Melbourne	08:00 08:00	18
DL 4811	Brisbane MEL	08:05 08:25	11A
JL 794	Brisbane	08:20 08:25	28
DL 188	Hong Kong	08:40 08:25	28
QF 677	Melbourne	10:00 10:00	28
QF 720	Sydney	10:00 10:00	21
DL 4127	Brisbane	10:20 10:20	11A
QF 2007	Olympic Dam	10:30 10:30	28
YY 842	Sydney	10:35 10:35	28
QF 980	Perth	10:40 10:40	21
DL 4302	Port Lincoln	10:55 10:55	11A
DL 1712	Perth	10:55 10:55	18
QF 801	Brisbane	10:55 10:55	28

# Una nueva era en Digital Signage

## Cisco Digital Media Suite



**Baggage Reclaim  
Way Out**



**International Arrivals**



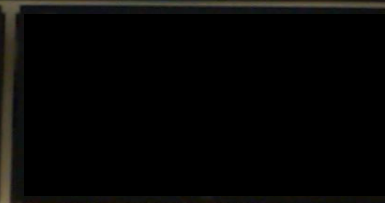
**Information**

**International  
Departures**



**Domestic Gates  
10-16**

Flight	Destination	Time	Status
YY 842	Sydney	08:05 08:25	Departed
DL 4918	Brussels AMS	08:40 08:50	Departed
QF 701	Perth	08:50 08:55	Boarding
DL 4352	Port Lincoln	07:50 08:40	On to Gate
QF 2008	Olympic Dam	07:50 08:45	On to Gate
QF 702	Sydney	07:50 08:40	On to Gate
DL 285	Melbourne	07:50 08:15	On to Gate
DL 4791	Kingman	07:50 08:40	On to Gate
DL 4791	Kingman	07:50 08:40	On to Gate
QF 182	Perth	08:00 07:55	On to Gate
QF 182	Sydney	07:50 08:00	On to Gate
QF 182	Sydney	08:00 07:55	On to Gate
QF 182	Sydney	08:00 07:55	On to Gate



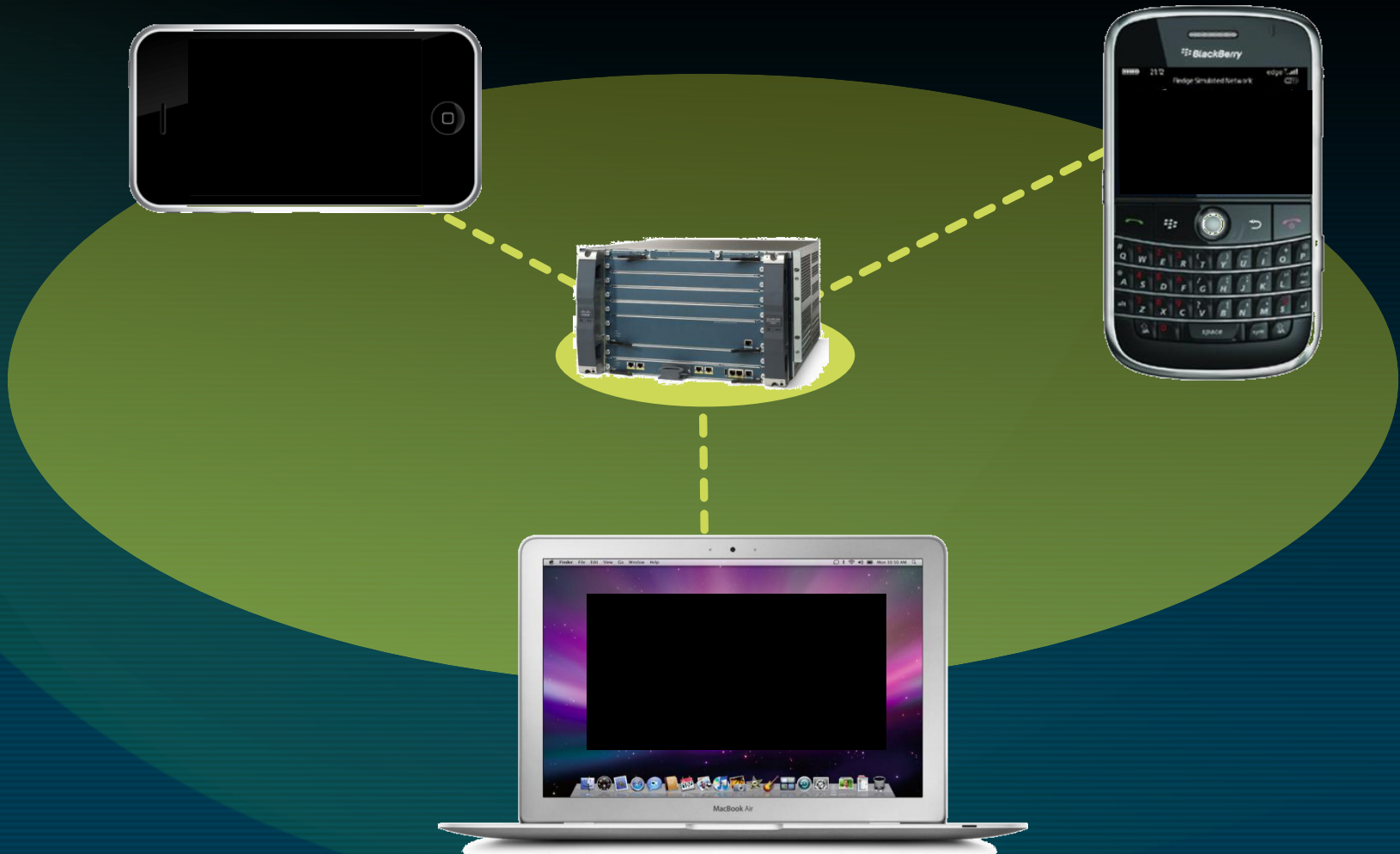
# Una nueva era en Digital Signage

## Cisco Digital Media Suite



# Any video, any device...

## Media Experience Engine



No es acerca de nosotros...





¿Están listos?





Gracias!